



***SIP Trunking makes a Splash!***

Amid the excitement over VoIP, networking and such is the development of new ways of connecting at the Telco for your telephone line service.

Coming screaming down the pike now is **SIP** trunking. Today, your phone system either has POTs lines, or PRIs, or T-1s for its dial tone. They all work great, but they also require lots of hardware connections. And that costs you more money each month, along with higher provisioning costs (i.e. cards, termination devices). With SIP, all of these connections may be replaced by a single network connection where you can get as much bandwidth as you need. Less equipment, less installation, less cost per line = big value for your company.

Verizon has recently announced SIP trunking and joins Time Warner as two ICS partners who are now offering such services.

SIP trunking is likely to be high on the list of progressive organizations seeking reduced costs, greater flexibility, and improved value for their telecom dollar. For information on SIP availability, contact your ICS Account Executive.

[www.icstelecom.com](http://www.icstelecom.com)

**TotalCare Service—Annual System Tune-ups—just one TotalCare Difference!**

**Zero Down—Zero Interest**

ICS Telecom is pleased to introduce its Fall Lease special. For a limited time (until November 15th) you can take advantage of a great way to finance a new telecommunication system from Mitel. What's better, no payments in advance are required, and you can exercise flexible options at lease-end. Here's an example:

\$ 15,000.00 System Value  
\$ 398.10 per month  
\$ 14,331.60 total payments

*End of Term Options FMV Buyout  
Re-Lease, or simply "walk-away"*



***Cut the Cord!***

ICS Telecom offers solutions that integrate wireless right into your telephone system. And for municipalities who act during 2006, any new telephone system will be equipped with wireless integration—**free**.

Think about it—even at 1-2 cents per minute the costs surely add up over the course of a month, or a year. Why not have your telephone system route these calls using a wireless line—and use your plan minutes? You could save hundreds of dollars, even thousands depending on your usage.

***Do the Math—See if it works for you!***

Consider the number of cell phones you have. Calculate the calls and minutes to and from these phones each day with your office, facilities, and other departments. The number may be staggering.

To remove your name from our mailing list, please e-mail [dervolino@icstelecom.com](mailto:dervolino@icstelecom.com)  
*We welcome your ideas, your comments, and your stories.*

*Thank you for your Partnership*



## Access & Mobility Controlling your Communications

Everyone's on the move, all in a hurry these days. New software that integrates with your telephone system allows you to tell the system how to find you (at home, on cell, in your office), and lets you set the rules. For example, when the boss calls, it can play a greeting specially for the boss. When the top client calls, maybe your system simply hunts you down wherever you may be. Perhaps you want to block certain callers, or maybe have others hold while you finish another call.



In today's mobile world, all of these are present-day possibilities. Setting up your communications world is as easy as 1-2-3 for the tech savvy users of today.

Even for personal use, web services like [grandcentral.com](http://grandcentral.com) allow you to set up rules, have the system locate you, play custom greetings, record calls, and maintain an archive for future reference. So now for the cynically inclined, "Sorry I missed your call", could be replaced by "Sorry, I chose not to take your call." Good or bad, our communications are indeed fast moving into the palm of our hands.

### Heartworm infects Microsoft's Instant Messaging

W32.heartworm.a is the latest worm to attack unsuspecting IM users. It works like this—Users get a web link to a virtual greeting card that presents an image of a heart with a Portuguese poem. This installs files that record the user's personal and financial information. Ouch! Reportedly there are nearly 1 Billion IM users in the world so spammers and other "malware" writers have plenty of potential "victims" Obviously exercise care and be mindful of this latest worm.

### Vodavi's NOMAD Delivers Wireless IP



Vodavi, a long time manufacturer partner of ICS, has released a new mobile IP communications product with the introduction of NomadIP. The wireless IP handset gives business users of Vodavi's XTS-IP communication systems the ability to send and receive



calls through their phone extensions while roaming a campus or at Wi-Fi® enabled hotspots located worldwide. NomadIP benefits include convenient wireless technology for people on the go, reduced dependence on, and costs associated with, traditional cell phone service, mobile high-speed access to the Internet and reduced number of missed calls resulting in improved customer service. The NomadIP handset is also usable from any 802.11b or 802.11g wireless hotspot. Using the NomadIP at these Wi-Fi® enabled hotspots located in public places such as coffee shops, airports, hotels, etc. gives users access to all the features of their business telephone without being at the office. As calls are processed through the company's telephone network and not through a cellular service provider, additional costs savings are achieved.

The Vodavi XTS-IP supports NomadIP's features and functions. Popular features include message wait lamp, navigation pad, selectable ring tones, phone book, call history log, schedule with alarms, one-button manner mode activation and more. For more info on Nomad, contact your ICS Account Executive.

