

Mitel Selected by Chicago Public Schools

Mitel®, the trusted provider of IP communications solutions, announced it has been selected by **Chicago Public Schools** to deliver the largest single K-12 communications deployment of its kind in the United States. Valued at \$28 million, the installation has already begun and will continue over the next four years. Funded in part by the federal E-Rate program, the resilient next-generation Mitel Networked Business Solution will enable the third largest school district in the U.S. to improve overall communications, reduce costs, gain operating efficiencies, increase school safety, and support new appli-

cation deployment now and into the future. "We chose Mitel to provide this new network because they offer a solution that allows us to reduce our operating costs and improve safety," said Chicago Public Schools chief information officer, Robert W. Runcie. "This is in line with our overall mission to provide all our students with high-quality instruction, advanced academic programs and comprehensive student development in a safe and secure environment." Mitel designed a network to maximize cost effectiveness with the end result a resilient and fault-tolerant network that

will seamlessly connect 700 schools and administrative buildings. The new solution will improve overall communications while specifically addressing parental communications. Through features such as multilingual auto-attendant, voice mail, text-to-speech, and fax mail, Mitel offers a myriad of options for administrators and faculty to retrieve and manage messages, ensuring communication with students and parents is always responsive and timely. ICS Telecom recently announced its selection by Rochester City School District for implementation of a 55 site, 7,000+ line network.



WEB @ 100 Million Sites

Boy, the web just keeps growing, and growing. Netcraft (a web monitoring company) has indicated this month that there are now 100 million web sites with domain names and content. About half of these are considered "active" sites. Back in 1995, there were approximately 18,000 Web sites, in 2004 websites hit the 50 million milestone, with a mere 2 ½ years to double yet again to the now 100 million mark. Any predictions on hitting 1 Billion? My fingers are already tired.....

Inter-Tel 7000 SIP System Hits the Street



The Inter-Tel 7000 family

of solutions has been officially released this month. The 7000 delivers powerful multimedia business communications with integrated IP telephony applications, centralized voice, text, and instant messaging, presence-based call and message routing, and gateway access to the public network and analog

devices. Delivering rich communication tools designed to improve business productivity regardless of geographic location, the Inter-Tel 7000 is a highly-scalable, fully-redundant solution that enables seamless communication across organizations now and in the future. The 7000 is a SIP-based product featuring a number of applications including Inter-Tel Personal Communicator, enabling comprehensive call control and message handling. Access is

made available through desktop, PDA, voice, phone and web-based tools to ensure complete control over communication. In addition, integrated mobility, messaging, administration, and call answering are fully supported in networks of as many as 2,500 users per system. Get the details on the 7000 from your ICS representative.



MEET THE TEAM!



NOVEMBER'S TEAM FOCUS

FEATURES DEBBIE ERVOLINO. DEBBIE HAS SPENT 23 YEARS WITH ICS. SHE PROVIDES ADMINISTRATIVE SUPPORT TO THE COMPANY'S SALES GROUP, AS WELL AS TO THE MANAGEMENT TEAM. DEBBIE CAN ALWAYS BE COUNTED ON TO PROVIDE QUICK AND EFFICIENT ASSISTANCE. AND DEBBIE HAS BEEN GETTING OUR NEWSLETTER OUT TO OUR CLIENTS AND FRIENDS

FOR THE LAST 4 YEARS!



GAMERS find PS3 in Short Supply

Gamers realized weeks ago that getting their hands on a PlayStation 3 was going to be hard, but maybe no body realized just how difficult it would prove to be. Sony had reported that the game console's launch would see a shipment of 400,000 units to North America. But retail checks by analysts show a lot less have hit the stores than expected. According to indus-

try analysts, about 50% of the slated inventory has actually found its way onto shelves, er, in shopping carts. Sony is meeting the huge demand by airlifting PlayStation 3 systems to the U.S. each week but it is anticipated that no more than ¾ million will be sold in the US this holiday season. Sony's problems can end up being a godsend for game-competitors like Nintendo,

whose Wii is expected to benefit by PS3's lack of availability.



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