

Xbox 360 Hot Gift Idea

Despite reports from Microsoft that its hot, new Xbox 360 might have some glitches, the product is flying off the store shelves in the holiday buying season. Retailers are selling the box for as much as \$ 400.00, while auction sites such as eBay are seeing prices top \$ 1,000.00! In fact, with estimates of 3 million units to be sold in the first 3 months of its launch, Xbox 360 could generate more than \$ 1 Billion in sales. Other holiday gift items expected to woo shoppers this season are:

MP3 Players: iPod still rates as tops on wish lists

DVD Players: Still millions of households without so a great holiday gift

PC's: New, faster, better – and prices keep going down

Cell Phones: Always a fine “stocking stuffer”

Digital Cameras: Strong sales expected this season

TVs: LCD, Plasma units among hot items

It's beginning to look a lot like a *Technology Christmas* – although the old standbys – Barbie, Ken, Skipper, and warm sweaters always find a place at holiday time. Happy Shopping!

Vodavi Releases Nomad SP – Softphone

Vodavi's new Nomad SP gives mobile workers another choice in connecting to one's home office network with full functionality of a softphone right on the PC desktop. Nomad requires a simple headset, the software – and a network connection and voila' – you are connected. With Nomad, you get Phone Book, Screen Pops, Call Logs, and features automatic database synchronization so that changes to the PIM or directory are managed seamlessly.

Get more details on Nomad – call ICS today!

Solutions Corner

Question: How can I determine if I have enough phone lines?

Answer: Many systems have internal software capable of providing information about your traffic & usage. Specialized software in GUI format can be added to most systems to provide simple, on demand reports on your line usage, extension and group activity, and dozens of other reports.

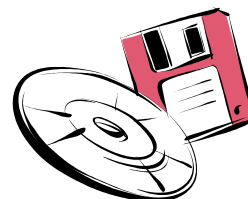
Send us your Telephone Bill and automatically Register to Win

2 Tickets to **DAME EDNA**
Shea's Performing Arts Center,
Buffalo
February 12, 2006
Private, Reserved Box Seating

Contact Debbie Ervolino at
(800) 836-7424 and get more details. No
Purchase necessary.



Visit Sheas at www.sheas.org



Free Software – Surfing the web to enhance your business and network performance

The Internet has plenty of places to buy pretty much any item, and there is no shortage of sources for communications gear, software, and the like. But, there are also loads of sites that will come through in the season of giving (aka FREE). Among the sites we've reviewed that might be of interest:

Argus.tcp4me.com – System & Network Monitoring, Ping Tests, Graphical details, Historical Data

Freshmeat.net – Open source software, Linux slant

Bandwidthplace.com – Speed Test on Internet connection

Sourceforge.net – Another open source site for techies

Newsforge.net – Plenty of articles, links, whitepapers

Network Specials until December 31st

PRI – Voice, DID, Caller ID – as low as \$ 495.00
T1 Internet – as low as \$ 595.00
Long Distance Per Minute – as low as 2.9 cents
(based on usage)

What Life Span Can you Expect from your Communications Investment?

Whew! Seems every day there's some new product, a faster processor, a software upgrade ('do I need it?'). Let's face it – some gear is made better than others, and some lifecycles are lengthier or shorter based on a number of variables. We have clients with equipment that is vintage 1980-1985 in some cases – if it ain't broke...you get the picture. Anyway, here's a brief glimpse of some of the typical communications/network items that you might have invested in – and how long on average you might reasonably expect them to last.

Routers	4-5 Years
Cell Phone	2 Years
Office Copy Machine	4-5 Years
Wi-Fi Access Point	3-4 Years
Digital PBX	8-9 Years
IP PBX	6-7 Years
PCs/ Monitor	4-5 Years
IP Telephones	4-5 Years
Firewalls	3-4 Years
Cabling Infrastructure	9-10 Years

How does your current inventory stack up?



SX-200 CX Controller

Full VOIP System – Starting at under \$ 5,000.00!
Get Mitel's new SX-200 CX IP system with 16 Port Switch, 8 IP Devices and 4 Port Voice Mail.
Expandable, easily configured, loads of features
Equipped with Mitel's legendary desktops
Free quote – contact Debbie Ervolino at
(800) 836-7424, ext. 7904

Wanted!

**Old Executone Key Systems
Equity, Encore, Encore CX**

Trade Up your Old System by December 31st

**Purchase or Lease
5 Year Warranty**

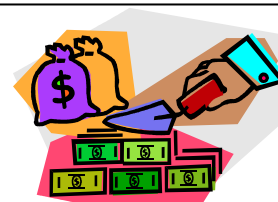
**Details: Connie Brown
(800) 836-7424 Ext. 3251**

Lease & Rental Specials – Until December 31st!

- A. No \$\$ Down/No Payments for 3 Months – 39 Month Term
- B. Sale Price/36 Months = Payment (Great FMV
Lease Option – Keep Payments Low)
- C. 60 Month Rental – Includes Full Parts & Labor Warranty – Great Rates!

Get all of these great options today – contact your ICS Account Executive

Trade Up your Executone VXC/VX2/VX3 Voice Mail to our Inter-Tel, Vodavi or Mitel system solution and get \$ 750.00. Get Details by contacting your Sales account executive.



Save on Maintenance!

Get \$ 25.00 off your Maintenance Agreement for each telephone line you move to an ICS partner carrier! We work with the industry's best – Paetec, CTC, Time Warner. Free quotes – contact Connie Brown at (800) 836-7424, ext. 3251