

Inter-Tel 5000 Named Product of the Year!

Internet Telephony Magazine's January '06 issue has awarded Inter-Tel with Product of the Year status for its 5000 IP System. The 5000 is a flexible VOIP platform that serves organizations from 5 to 200 users. The system uses the same feature core as Inter-Tel's proven Axxess system—differentiating the 5000 from other VOIP systems that have limited feature sets." We are delighted that the editors of Internet Telephony think so highly of the Inter-Tel 5000," remarked Craig W. Rauchle, Inter-Tel president and chief operating officer. "It is a system that is generating a lot of excitement in the market as a cost-effective IP solution that is designed to tangibly impact business needs with Inter-Tel's suite of business applications." Get the entire scoop on the 5000 from your ICS Account Executive.

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Get a great deal on a new telephone system with ICS Telecom's new 36 month no-frills, no-interest Rental Plan. It's simple—take your selling price amount and divide it over 36 equal payments. You get all hardware, software, installation...and full maintenance warranty with our exclusive TotalCare program. And what's better—at the end of the term you can buy the system for 1 payment, continue renting for an additional term, or simply walkway.



Mitel Wins BCR Best in Test

TABLE 1 Scorecard: Low-end IP PBXs (up to 100 stations*)

	Max Points Possible	Dialxia Dial-Office	EADS Telecom (Aastra Intecon) Nexspan L	BCR Best in Test Mitel SX-200 ICP	Pingtel SIPxchange
Architecture (1)	15	12 1/2	9 1/2	10 1/2	10 1/2
Endpoints (2)	20	18 1/2	15 1/2	17 1/2	19 1/2
Management and Adm (3)	15	8	8	11	7
Features (4)	20	15	17 1/2	17	13
Security (5)	10	5	5	8	5 1/2
Performance (6)	20	15 1/2	16	19	19
Bottom Line	100	74 1/2	71 1/2	83	74 1/2

BCR has awarded Mitel its Best in Test for Low-end PBXs. The BCR review considered traditional, proprietary IP based systems along with SIP systems. The winning SX-200 ICP is Mitel's entry-level product offering service for small and medium organizations ranging from 10 to 400 desktops. It joins Mitel's other award winning 3300 platform to comprise solid, scalable solutions for organizations of all types. Congratulations Mitel.

Track Assets, Staff, and Secure your Facility



- Infant Protection
- Patient Protection
- Wander Prevention
- Asset Tracking
- Access Control

A growing number of organizations are considering solutions that provide a tremendous level of security—particularly in health care and manufacturing operations. In these environments and others, you can now affix wireless devices that are constantly monitored for movement. Whether your needs are in keeping track of patients (and protecting against “elopement”), or in locating specific assets like mobile equipment, Verichip's EXi product may be just what is needed. For a complimentary “demo” in your offices, simply give us a call. We can deliver a layout of a custom solution for your facility.

TotalCare—At your Service

ICS Telecom is proud of its history of providing service to its many customers. Our unique TotalCare program was designed to provide a greater level of service to organizations who view their communications as vital. Among TotalCare's keys are:

24x7x365 Service	2 Hour Emergency Response
Customer Defined Emergency	Vast Spares Inventory
Annual Tune-up	GPS for Dispatch

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We welcome your ideas, your comments, and your stories.

Inter-Tel 5000 Named Product of the Year!

Inter-Tel was awarded Frost & Sullivan's prestigious "Product Portfolio of the Year" for 2005 at the industry research firm's annual awards ceremony. In addition, Inter-Tel was named recipient of the 2005 "Best Bang for the Buck" award for its advanced Enterprise® Conferencing and Enterprise® Messaging applications. In her selection of Inter-Tel for the "Product Portfolio of the Year" award, Frost & Sullivan analyst Elka Popova noted that, "Inter-Tel offered a comprehensive product portfolio that offers a competitive advantage, including enterprise telephony, state-of-the-art conferencing, messaging and collaboration applications, along with a wide range of value-added solutions." Additionally, Popova cited Inter-Tel's longstanding ability to address drivers that relate specifically to the small- and mid-size business market as another factor in its selection for the award.

KAMA SUTRA WORM Threatens Computers

Users around the world are bracing for the effects of the Kama Sutra Worm which was first discovered in mid January. The virus, nicknamed NYXEM.E is thought to have infected 1/2 Million PCs. Once active, Nyxem will try to delete all Word, Excel, PowerPoint and PDF file types from a compromised PC. The multifaceted malicious software will also attempt to propagate itself, both through e-mail and as a network worm, which can be particularly damaging on closed networks. And the words to the wise: Be vigilant. Make sure to update antivirus patches and make sure your hard disk has been scanned to detect and remove the virus. This is set to "hit" on February 3rd, and the third day of each subsequent month—making this a potentially highly bothersome and damaging virus.

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Good until February 25th
3 for 2 Maintenance —
Annual Coverage Saves 33%
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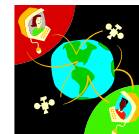
Looking for options for voice, data, video? Want to be sure of bandwidth performance? Need to converge services? ICS offers network options from Paetec, Time Warner and CTC Communications—all stable, high-performance carriers. Prices start at less than \$ 500.00 per month. Contact your Account Exec

Higher Education & Technology Firms Team up to Block Wiretaps

In a brief sent to the U.S. Court of Appeals in Washington, D.C., in late January, judges are being asked to overturn a wiretap ruling from the Federal Communications Commission that applies to "any type of broadband Internet access service" and many Internet phone services. The Bush administration claims that last year's FCC rules are necessary to make it easier to catch "criminals, terrorists and spies" that would otherwise be able to evade detection.

The organizations supporting the lawsuit say that Congress had not intended to make broadband firms or private corporate networks and universities to provide surveillance hubs for law enforcement personnel. Among the lawsuit backers are Sun Microsystems, the American Association of Community Colleges, the Association of American Universities, and the American Library Association.

VDSL2
Promises
Big
Bandwidth



The new "DSL" standard delivers up to 100 Mbps both up and downstream, a ten-fold increase over "plain vanilla" ADSL. By doing so, it provides for so-called 'fiber-extension', bringing fiber-like bandwidth to premises not directly connected to the fiber optic segment of a telecoms company's network. As well as addressing fast-growing consumer demand for high-speed multimedia services, VDSL2 offers carriers a solution which is interoperable with the DSL equipment many already have in place, expediting migration of customers to new -based products. Keep an eye out for VDSL2 from local providers.