

**Get Mitel Your Assistant Lite FREE**

For every Mitel 5212, 5224, or 5235 Desktop Set you purchase, you will also get a free software load of Mitel's Your Assistant Lite. YA Lite offers screen pop, personal directory, dial from Outlook, and full call control using your PC, mouse for transfer, conference, and other features.



[www.icstelecom.com](http://www.icstelecom.com)

**Try & Buy**

ICS is pleased to offer clients considering new VOIP solutions the chance to try this exciting new technology—before you buy. It's simple really—we'll let you use an IP Telephone (integrated with ICS Telecom's systems) for a full week. See how well our Mitel, Inter-Tel or Vodavi systems operate.

**Inter-Tel Officially Unveils new 7000 Platform**

Inter-Tel's 7000, the new SIP based product is continuing to receive great reviews. The company recently held a North American Analysts Conference for 25 industry analysts to preview the powerful 7000 platform. Some of the comments from attendees:



**Analyst  
Kudos**

Mark Ricca, Intellicom Analytics, "Inter-Tel has done a masterful job in developing a platform that is being designed to successfully leverage advanced IP technology to provide a rich, intuitive feature set that can be an asset to any business."



Allan Sulkin, TEQConsult Group, "Standards based software solutions, with SIP at the core, will enable organizations to avoid obsolescence by leveraging the communications options that Internet standards make possible."

**Robust,  
End to End  
Solutions**

The 7000 is expected to offer full PBX-style features and a number of innovations included embedded presence management and advanced mobility features.

Contact your ICS Telecom representative for more info on the exciting 7000 Sip platform and how it can benefit your organization.



**CTC & Choice One Announce Acquisition of Conversent**

CTC Communications and Choice One Communications, which on February 10, 2006 announced their agreement to merge, today announced they are jointly acquiring Conversent Communications, Inc., an integrated communications provider with significant facilities and customers in the Northeast as well as in West Virginia. On a combined basis, the three companies currently generate about \$800 million in annual revenue and provide telecommunications services to over 150,000 business customers representing more than 1.3 million access lines equivalents. The combined company, which will be privately held, will be the second largest competitive communications provider in the U.S., with a heavy regional focus in the Northeast, Mid-Atlantic, and upper Midwest regions. Its network will include 10,000 route miles of fiber and approximately 700 unique collocations.

To remove your name from our mailing list, please e-mail [dervolino@icstelecom.com](mailto:dervolino@icstelecom.com)

*We welcome your ideas, your comments, and your stories.*

*Thank you for your Partnership*

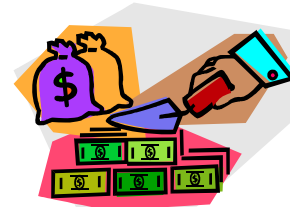
## Westchester County gets tough on wireless

A new law was enacted in Westchester County, N.Y that requires businesses to provide "minimum security measures" for securing wireless networks. The new law, requires all businesses that collect customer specific data like credit card or bank account information, and Social Security numbers, who have a wireless network.

Prior to enactment, the county's IT department traveled through White Plains with a laptop equipped with easily available software to detect 248 wireless hot spots, and nearly 50% lacked any noticeable security protection. Entities who collect, store and use personal information have 180 days to comply with the law, which forces them to ensure measures including firewalls, changing the systems SSID or network name and disabling SSID broadcasting. In addition, restaurants, bookstores and other places of offering free wireless access will be required to post signs advising customers to implement their own security measures on their systems when accessing the Internet.

### 0 % Leasing Option Extended

Customers still can take advantage of the 0% financing rates ICS has access to for Mitel systems. Contact your rep for terms and conditions. Program is valid until May 30th.



**Vodavi XTS –IP**  
**Great Value,**  
**Affordable Quality**



**Quality-Only Products means ICS Telecom offers our clients the best value in the marketplace**

The Vodavi XTS-IP with Digital Path-Finder and Discovery Manager is a recipient of an INTERNET TELEPHONY Excellence Award for 2005. INTERNET TELEPHONY magazine has been the VoIP Authority since 1998(TM). Among the XTS-IP Highlights are:

- Growth to 600 Ports
- Digital, Analog, and IP Integration
- Optional Unified Messaging
- Choice of Desktops Telephone Sets
- 8 Party Conference Call
- Pick-up & Go Digital Wireless
- Automatic Station Relocation
- Display Messaging
- Speakerphone
- Extended Warranties Available!

### Axxess 9.1 Arrives

Inter-Tel's new 9.1 Software is out and available now for easy upgrade. Among the high-lights:

**New Softphone Support**—the 8602 softphone allows mobile workers to connect easily to an Axxess system anywhere.  
**Call Logs**—allows users to see their last 10 entries of missed calls, outbound and inbound calls  
**Intelligent Directory Search**—uses "cell phone-like technology to provide easy searches of your telephone directory.

Get more info today!

**Customer Defined Emergency**  
*It's your privilege with*  
**TotalCare Service**

**Only from ICS Telecom**